

## CORPORATE PARTNERSHIP

Lincs & Notts Air Ambulance

## THANK YOU FOR SUPPORTING LINCS & NOTTS AIR AMBULANCE

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### **ABOUT LNAA**

By reading this brochure, you have shown interest in our amazing life saving work. Thank you!

We are a Helicopter Emergency Medical Service.

Our team of doctors and paramedics carry life-saving equipment on board the helicopter and critical care cars which means they take the equivalent of an emergency department directly to the scene of some of the most serious incidents in Lincolnshire & Nottinghamshire.

Our crews work closely with the ambulance service, first responders, Police, Fire & Rescue and other emergency services such as HM Coastguard.

Whether beachside, roadside or in the countryside, day or night, we are by your side when you need us most.



## **FACTS ABOUT LNAA**





amount we need to raise this year

units of blood products on our helicopter and critical care cars

365
days on call, 24 hours a day



ZERO
government funding and
NHS funding for our daily missions



### **WHY SUPPORT US?**

We have a wide range of Corporate Partnerships available across a variety of sectors. Each partner plays an invaluable role, raising both awareness and funds for our life-saving charity.

We will work with you to design a partnership that is mutually beneficial, supporting your business, people and CSR goals as well as LNAA.

When your connection with a local charity is a true partnership, the benefits can include:

**ENHANCED BRAND REPUTATION** 

**IMPROVED STAFF ENGAGEMENT & MORALE** 

**MARKETING & PR OPPORTUNITIES** 

**INCREASED NETWORKING OPPORTUNITIES** 

**DELIVERY OF YOUR CSR** 





## WHAT YOUR FUNDRAISING CAN ACHIEVE

We do not receive any direct government funding and rely on donations from generous supporters.

All donations help to keep our crew responding day and night, to some of the most serious incidents in Lincolnshire and Nottinghamshire.

£1,000

Could pay for a
Thoracotomy Tray.
This contains all the surgical implements needed to carry out an open chest procedure safely and efficiently.

£1,800

Could pay for a helmet for the crew. This enables effective communication on board and acts as PPE to protect hearing

£6,796

Could pay for an ultrasound unit used to scan veins for emergency resuscitation

£4,000

The average cost of each life-saving mission

£10,884

Could pay for a high quality chest compression machine to support mechanical CPR





# DEFINING YOUR CORPORATE PARTNERSHIP

#### **SPONSORSHIP**

Becoming a sponsor involves providing financial or in-kind support to a specific event or product for brand visibility and association with the cause.

For example a company sponsoring a fundraising gala or a charity walk with its logo featured on promo materials

#### **CHARITY PARTNERSHIP**

This partnership focuses its fundraising and support efforts on the charity of their choice for a set period, usually a year.

This partnership often includes fundraising and employee engagement.

See our Charity Partnership templates for an example of what this could look like

#### **COMMERCIAL OPPORTUNITIES**

Your brand may have a product or service that aligns with our cause.

Partnering with us through commercial participation is a great way to:

- engage new customers
- -gain positive association
- strengthen your brand awareness

All whilst making a difference to the lives of people in Lincolnshire & Nottinghamshire

#### **GIFTS IN KIND**

GIFTS IN KIND are non financial donations of goods, services and skills donated for a discount or free of charge.

GIFTS IN KIND help keep our costs down and could include:

- -Services
- -Products
- -Building use
- -Equipment
- -Raffle & Auction prizes

# HOW TO GET STARTED AS A CORPORATE PARTNER

Whether you want to take part in a challenge event, run your own events (big or small), or even enter a commercial partnership with us, there is something for everyone when you become a corporate partner with LNAA.



## Decide your fundraising goals & ideas

Is it a Charity of the Year partnership or maybe a Commercial Partnership agreement or something else? Having a clear goal of what you want to achieve will help with your fundraising



#### Set a time & date

Decide when and how often you would like to fundraise and organise your events and activities based on a timeline



#### **Set your fundraising target**

Use a timeline to break down each activity into a fundraising target.

This will help you achieve an overall target
(see Charity of the Year timelines for an example)



#### Create an online fundraising page

Using a fundraising page like
JustGiving will help you track your
donations. This is also a great way
to spread awareness of your
events & activities



#### **Advertise your activities**

Share your fundraising journey on social media and most importantly... have fun!

## Not sure what you want to do?

Our dedicated Corporate
Partnership Team will work with
your business to discuss ideas and
support you on your Corporate
Partnership journey. We can also
provide you with fundraising
resources.

Our team are happy to provide the right guidance to help get your fundraising up and running

Email - partnership@ambucopter.org.uk

## HEAR IT FROM OUR PARTNERS

#### HEAR WHAT OUR AMAZING PARTNERS HAVE TO SAY ABOUT WORKING WITH US



## RIX PETROLEUM K9 FUEL LONG-TERM PARTNERSHIP

"As a local business in a rural area with challenging road networks, we see firsthand the incredible work this charity does for our community. Every day, they provide critical care and rapid transport to those in need, often in remote or difficult-to-reach locations. Their lifesaving interventions make a real difference, and we're determined to do our bit to support them".

Craig Belshaw



## DEXTER & SHARPE CHARITY OF THE YEAR

"This collaboration embodies our commitment to supporting crucial services in our community, ensuring swift and vital assistance in times of need.

With Lincs & Notts Air
Ambulance, we aim to contribute significantly to their life-saving missions and make a meaningful impact together."

David Johnson



## FAIRBURN EGGS COMMERCIAL PARTNERSHIP

"We're so proud to have been able to support this brilliant charity which touches so many lives when people need it most. To meet the incredible team in person and have a tour of the ambucopter was fascinating and also very humbling. Thank you to all our customers who have helped us support this amazing organisation."

Judy Fairburn

### **A-Z OF FUNDRAISING IDEAS**

ABSEIL AUCTION AFTERNOON TEA

BALL BINGO BIKE RIDE BAKESALE

CONCERT
CRAFT FAIR
CRICKET MATCH
CHALLENGE EVENTS
CHEESE & WINE NIGHT

DOG WALK
DINNER PARTY
DRESS DOWN DAY
DRAGON BOAT RACE

EXERCISE-A-THON
EUROVISION PARTY

FANCY DRESS
FASHION SHOW
FOOTBALL MATCH
FACEBOOK FUNDRAISER

GOLF DAY
GAMES NIGHT
GARDEN PARTY
GYM CHALLENGE

HIKE
HEAD SHAVE
HALF MARATHON
HALLOWEEN FUN DAY

IT'S A KNOCKOUT
INDOOR ROWING
INDOOR SPORTS DAY

JOB SWAP JOGATHON JUMBLE SALE KAYAKING KEEP FIT DAY KARAOKE DAY KNITTING CHALLENGE LOTTERY
LUCKY DIP
LITTER PICK
LOSE THE BOOZE

MARATHON
MUSIC CONCERT
MATCH FUNDING
MURDER MYSTERY

NAME THE TEDDY
NON-UNIFORM DAY
NETWORKING EVENT
NOVELTY JUMPER DAY

OPEN MIC NIGHT OBSTACLE COURSE

PUB QUIZ
PAYROLL GIVING
PARACHUTE JUMP
PRESS UP CHALLENGE

QUIET DAY QUIZ NIGHT RAFFLE RUNNING ROUNDERS SPORTS DAY
SWEAR BOX
SWEEPSTAKE
SILENT AUCTION
SPONSORED SILENCE

TOMBOLA
TALENT SHOW
TREASURE HUNT
TEAM BUILDING DAY
TABLE TENNIS TOURNAMENT

UPCYCLING UNWANTED ITEMS

YOGATHON

VARIETY SHOW
VOLUNTEERING
VINTAGE FUN FAIR
VIDEO GAME-A-THON

WALK WASHING (CAR)

XMAS PARTY XMAS CRAFT FAIR

YOGATHON YOUR OWN IDEA ZIP WIRE ZUMBATHON

## **EVERYONE CAN GET INVOLVED**

There are loads of ways you can fundraise for LNAA and help us do all we can to give patients the very best chance of survival.

Our Corporate Team are here to help, so once you've settled on an idea, get in touch for any help or advice you may need.

You can get in touch by phone on 01522 548469 between 9am and 5pm, Monday to Friday, or by email to partnership@ambucopter.org.uk.

HELIMED29

#### **CHARITY OF THE YEAR TIMELINE - EXAMPLE**

**SHIRT DAY** 

**TARGET £75** 

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**ITEMS TO DONATE** 

TO LNAA



**TARGET £100** 

**EVENING FUNDRAISER** 

**TARGET £1000**